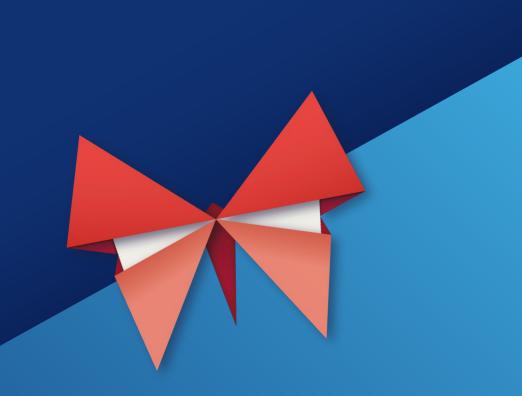
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7 KEY CAPABILITIES for a Supply Chain Lean Transformation

(E2E, Demand Driven, Agile & Lean)

A New Paradigm for achieving Breakthrough Results and Competitive Advantage in Customer Service & Profitability



Webinar & White Paper



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Why we Need Resilient E2E, DD, Agile & Lean Supply Chains



7 Key Capabilities for a Lean Resilient Supply Chain Transformation

1. Strategic E2E Mapping of the Supply Chain

- Map the E2E Supply Chain and Learn to See the Logistics Loops
- Develop an E2E Lean Vision
- Prioritize a Roadmap
- Develop a Business Case

2. Implement a Pull Planning System

- Implement a Demand Driven Pull S&OP
- Implement Demand Driven Pull S&OE
- Implement Levelling
- Implement Synchronisation

3. Create Material & Information Flow

- Create Flow in Production
- Create Flow in Warehouses
- Create Flow in Transportation
- Streamline the Information Flow

4. Increase Resource Efficiency

- Improve OEE in Production
- Improve Efficiency in Warehouses
- Improve Efficiency in Transportation
- Modernize with Digitalisation & Automation Technologies (but respecting the Pull Flow System)

5. Reinforce the KAIZEN™ Culture

- Engage Top Management in E2E
 Supply Chain Transformation
- Implement Daily KAIZEN™ in All Natural Teams
- Learn how to do Focused KAIZEN™ Events
- Implement a Strategy Deployment Process
- Educate & Train with a KAIZEN™ Lean Academy

6. Increase Supply Chain Resiliency

- Explore the Pull System to Fight Instability and become more Resilient
- Develop a Supply Chain Digital Twin Model to Gain more Visibility
- Install an Oobeya Room for Visual Risk/ Crisis Management
- Implement a Tiered Help Chain Process

7. Pilot, Assess, Benchmark & Scale

- Engage in Pilots & Benefits Tracking
- Develop and Use an Assessment Maturity Model
- Do Internal & External Benchmarking
- Go Quickly with the Deploy & Scale Process



KEY CAPABILITY #3

Create Material & Information Flow

- Create Flow in Production
- Create Flow in Warehouses
- Creation Flow in Transportation
- Streamline the Information Flow



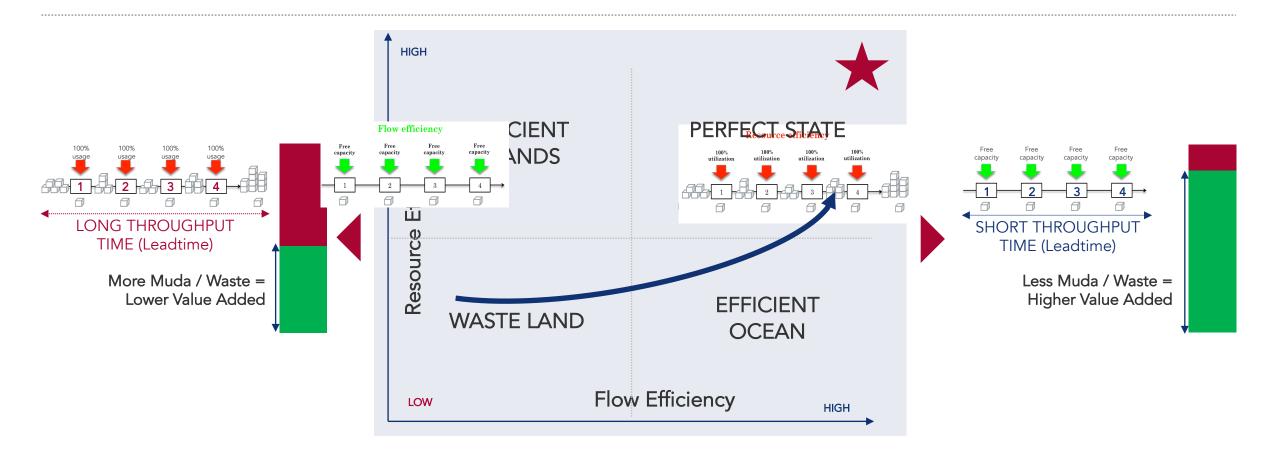
A New Supply Chain Paradigm: 1st Improve Flow Efficiency then improve Resource Efficiency



WITH FLOW YOU REDESIGN YOUR SUPPLY CHAIN TO NEW LEVELS OF PERFORMANCE



From a Resources Focus to a Customer Focus

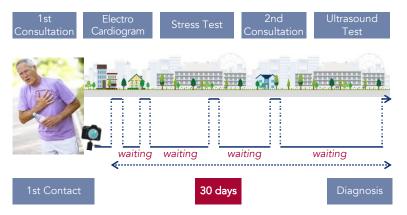


FIRST CREATE FLOW AND THEN IMPROVE RESOURCE EFFICIENCY





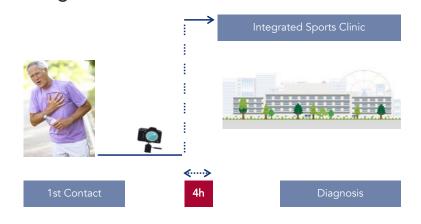
RESOURCE EFFICIENCY = 30 days to get a Heart Pain Diagnosis



STRATEGIC CHOICES DETERMINE WHAT **NEEDS ARE PUT INTO FOCUS**:

- 1. Who is the CUSTOMER ?
- 2. What is the FLOW UNIT ?
- 3. Define VA for the FLOW UNIT

FLOW EFFICIENCY = 4 hours in an Integrated Clinic



4 Types of Flow Units: Products (Materials), Information, People & Projects



FLOW EFFICIENCY = VALUE ADDED TRANSFER DENSITY (VA / THROUGHPUT TIME)



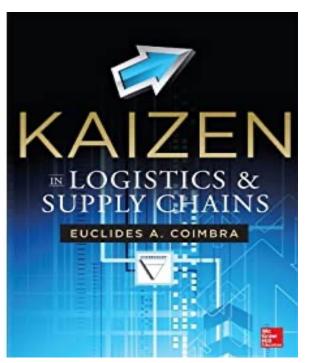
CONCLUSIONS & NEXT STEPS

How can I Learn More

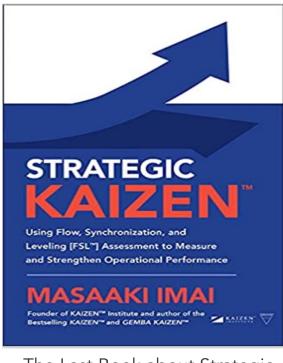
- Reading Materials
- Learning by Doing Select & Start a Pilot Strategic E2E Value Stream Mapping
- Get Support from Kaizen Institute (or another Sensei)
- Make a Performance Based Partnership with the Sensei

How can I Learn More

Learn all the Details with KAIZEN™ Books

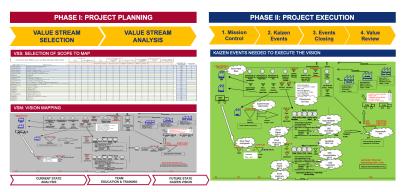


The Global Reference Book in Supply Chain Transformation



The Last Book about Strategic Assessment of Supply Chains

- Reading Materials
- Learning by Doing Select & Start a Pilot Strategic E2E Value Stream Mapping
- For more information contact ecoimbra@kaizen.com



WANT TO LEARN MORE: ORDER THIS BOOKS...



How can I Learn More



Develop a Successful Pilot Project (to serve as a Beacon)

CASE	COMPANY	PROBLEM	SOLUTION	RESULTS
Plant Design	VOLVO	 Old line with a lot of material and operator movements 	 New Layout and line design with 50% less space Mizusumashi Standard Work - 20% increase in Productivity 	 Quantifiable benefits 3,300,000 Euros / yea Total investment: 1,125,000 Euros. R.O.I .: 4 months. State-of-the-art factory design
Flow Improvement	BOSCH	 Line Design not Flexible & Isolated Islands Low Frequency Logistics Central Push Planning System 	 One Piece Flow Shojinka Lines Creation of Flow in Internal Logistics Pull Planning System with Levelling 	 -52% internal defects rate 36% increase in Productivity -40% Total Inventory Coverage
Factory & Planning Design	AMORIM	Functional LayoutHigh lead-timeManagement difficulties	 Flow Layout Stock Reduction Standard Work SMED 	 50% area reduction 40% productivity increase 89% lead-time reduction 38% Setup Time Reduction 8% Service-level improvement
Factory & Planning Design	EUGSTER/FRISMAG	 Low Productivity Push Supply High model changeover time 	 U shape line with frontal supply Pre-assemblies near point of use Pull Supply (With levelling box) Setup Time = 0 Standard Work 	 26% productivity increase 52% area reduction 21% to 0% ergonomics' critical stations
OTHER REFERENCES		(Ford)	efacec SIEMENS	

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- Make a Performance Based Partnership with the Sensei
- For more information contact ecoimbra@kaizen.com



LEARNING BY DOING WITH A SUCCESSFUL PILOT PROJECT





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