

# 7 KEY CAPABILITIES for a Supply Chain Lean Transformation

(E2E, Demand Driven, Agile & Lean)

A New Paradigm for achieving Breakthrough Results and Competitive Advantage in Customer Service & Profitability



Webinar & White Paper



# Why we Need Resilient E2E, DD, Agile & Lean Supply Chains



#### 7 Key Capabilities for a Lean Resilient Supply Chain Transformation

# 1. Strategic E2E Mapping of the Supply Chain

- Map the E2E Supply Chain and Learn to See the Logistics Loops
- Develop an E2E Lean Vision
- Prioritize a Roadmap
- Develop a Business Case

# 2. Implement a Pull Planning System

- Implement a Demand Driven Pull S&OP
- Implement Demand Driven Pull S&OE
- Implement Levelling
- Implement Synchronisation

## 3. Create Material & Information Flow

- Create Flow in Production
- Create Flow in Warehouses
- Create Flow in Transportation
- Streamline the Information Flow

#### 4. Increase Resource Efficiency

- Improve OEE in Production
- Improve Efficiency in Warehouses
- Improve Efficiency in Transportation
- Modernize with Digitalisation & Automation Technologies (but respecting the Pull Flow System)

#### 5. Reinforce the KAIZEN™ Culture

- Engage Top Management in E2E Supply Chain Transformation
- Implement Daily KAIZEN™ in All Natural Teams
- Learn how to do Focused KAIZEN™ Events
- Implement a Strategy Deployment Process
- Educate & Train with a KAIZEN™ Lean Academy

# 6. Increase Supply Chain Resiliency

- Explore the Pull System to Fight Instability and become more Resilient
- Develop a Supply Chain Digital Twin Model to Gain more Visibility
- Install an Oobeya Room for Visual Risk/ Crisis Management
- Implement a Tiered Help Chain Process

## 7. Pilot, Assess, Benchmark & Scale

- Engage in Pilots & Benefits Tracking
- Develop and Use an Assessment Maturity Model
- Do Internal & External Benchmarking
- Go Quickly with the Deploy & Scale Process



#### **KEY CAPABILITY #5**

# Reinforce the KAIZEN<sup>TM</sup> Culture

- Implement Daily KAIZEN™ in Natural Teams (the Team of Teams Organization)
- Learn how to do Focused KAIZEN™ Events
- Implement a Strategy Deployment Process
- Educate & Train with a KAIZEN™ Lean Academy



Engage Top Management in E2E Supply Chain Transformation

All successful Lean Transformations have been led by an Available and Engaged Management Team

All successful Management Teams participated in KAIZEN<sup>TM</sup> Events / Projects

"ONLY STRONG MANAGEMENT LEADERSHIP WILL GET THE
ORGANISATION ON THE NEW PATH... I UTILISED MY AUTHORITY TO THE
FULLEST EXTENT"

TAIICHI OHNO, "EVOLUTION OF THE TOYOTA PRODUCTION SYSTEM"

#### **TOP MANAGEMENT ENGAGEMENT:**

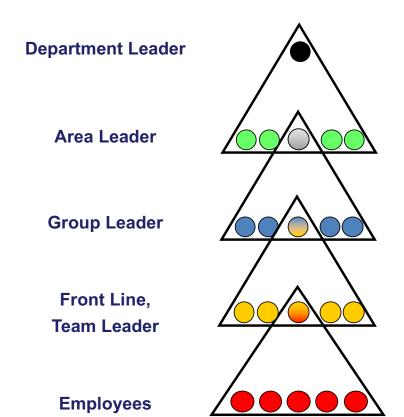
- 1. Participate in E2E Strategic Mapping Workshops
- 2. Take Leadership in Execution
- 3. Participate in "KAIZEN™ Lean Academy" specific Programs for Top Management
- 4. Implement "Daily KAIZEN™" in own Natural Teams
- 5. Learn & Implement the "Strategy Deployment" Process

Note: Lean Managers are not the Main Actors in the Transformation



Daily KAIZEN™ System

To be Implemented in all Natural Teams to Drive Leadership & Problem Solving Culture

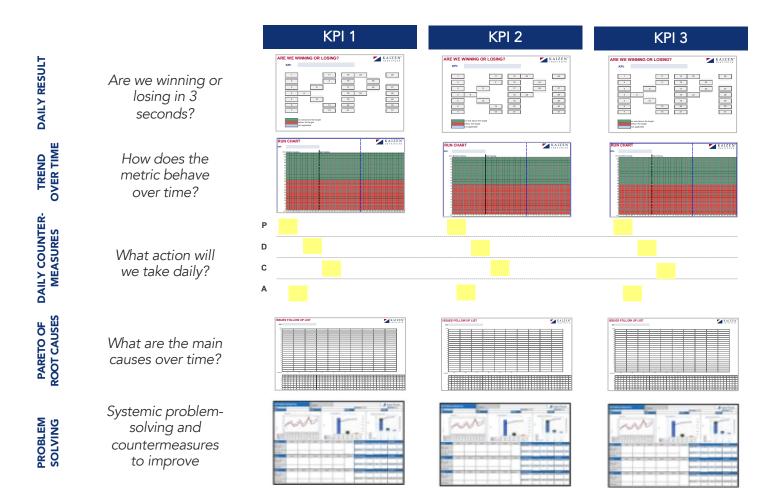


- Involve all Employees in <u>Frequent KAIZEN™ Action</u> (improvements)
- Focus on KAIZEN™ Leadership by the Team Leaders
- Control Key KPI's on a Frequent Basis and Act Immediately with Countermeasures
- Facilitate Implementation of Better Work Standards
- Create a Culture of Continuous Improvement.
- Change <u>Behaviors</u> of Natural Teams
- Daily KAIZEN™ is for all Teams at all Levels: there is a misconception that Daily KAIZEN™ is only for the shop floor
- Any department that has an objective goal, process-based workflow that produces any type of output should be considered for Daily KAIZEN™
- Daily KAIZEN™ is ideal for team-based departments (think of it as a team sport)

WAY TO DEVELOP THE PEOPLE, SOLVE PROBLEMS & AND SUSTAIN IMPROVEMENTS



#### Daily Performance & Problem Solving Board - Standard Layout



- All Natural Teams should be able to answer the Following Questions:
  - Are we winning or losing in 3 seconds?
  - How does the metric behave over time?
  - What action will we take daily?
  - What are the main causes over time?
  - How can we eliminate Systemic Problem with Effective Countermeasures to improve
- Other KAIZEN™ Culture Skills:
  - Learn how to do Focused KAIZEN™ Events
  - Implement a Strategy Deployment Process
  - Educate & Train with a KAIZEN™ Lean Academy



WHY do we need DAILY KAIZEN™... from Firefighting to KAIZEN™ Mindsets (original KAIZEN™ Books)





Top Management

Middle Management

Front Line Management

Team Members

#### From the traditional management model where Firefighting is common

- Recurring Problems which are solved again and again
- Surprises, Delays and Month End Pressures
- High amounts of Muda (Non Value Added tasks)
- Inability to sustain Improvements

# Top Management PROBLEM SOLVING & DAILY MANAGEMENT & STANDARDISATION

Middle Management

Front Line Management

Team Members

#### To a KAIZEN™ Improvement Culture with the following Behaviours

- Problem Solving with Visual Management
- Standardisation
- Improvement
- Gemba Team Member Development (instruction and relationships)

GOAL = STEADILY INCREASE THE PORTION OF THE ORGANISATION THAT WORKS ON IMPROVEMENT

#### How can I Learn More



#### **CONCLUSIONS & NEXT STEPS**

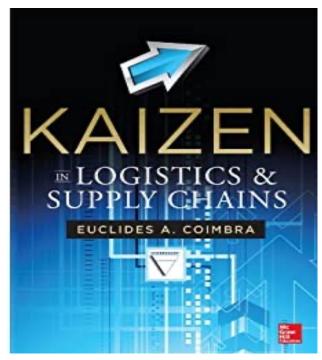
# How can I Learn More

- Reading Materials
- Learning by Doing Select & Start a Pilot Strategic E2E Value Stream Mapping
- Get Support from Kaizen Institute (or another Sensei)
- Make a Performance Based Partnership with the Sensei

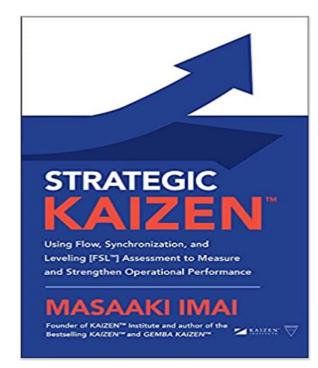
#### How can I Learn More



#### Learn all the Details with KAIZEN™ Books

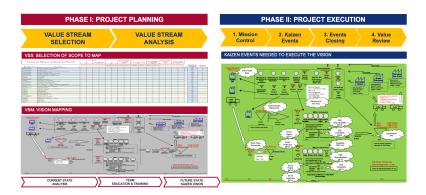


The Global Reference Book in Supply Chain Transformation



The Last Book about Strategic Assessment of Supply Chains

- Reading Materials
- Learning by Doing Select & Start a Pilot Strategic E2E Value Stream Mapping
- For more information contact ecoimbra@kaizen.com



WANT TO LEARN MORE: ORDER THIS BOOKS...

#### How can I Learn More



#### Develop a Successful Pilot Project (to serve as a Beacon)

CASE	COMPANY	PROBLEM	SOLUTION	RESULTS
Plant Design	VOLVO	Old line with a lot of material and operator movements	New Layout and line design with     50% less space     Mizusumashi Standard Work - 20% increase in Productivity	<ul> <li>Quantifiable benefits 3,300,000 Euros / year.</li> <li>Total investment: 1,125,000 Euros.</li> <li>R.O.I.: 4 months.</li> <li>State-of-the-art factory design</li> </ul>
Flow Improvement	<b>⊜</b> BOSCH	Line Design not Flexible & Isolated Islands     Low Frequency Logistics     Central Push Planning System	One Piece Flow Shojinka Lines Creation of Flow in Internal Logistics Pull Planning System with Levelling	<ul> <li>-52% internal defects rate</li> <li>36% increase in Productivity</li> <li>-40% Total Inventory Coverage</li> </ul>
Factory & Planning Design	AMORIM	<ul><li>Functional Layout</li><li>High lead-time</li><li>Management difficulties</li></ul>	Flow Layout     Stock Reduction     Standard Work     SMED	<ul> <li>50% area reduction</li> <li>40% productivity increase</li> <li>89% lead-time reduction</li> <li>38% Setup Time Reduction</li> <li>8% Service-level improvement</li> </ul>
Factory & Planning Design	EUGSTER/FRISMAG	<ul><li>Low Productivity</li><li>Push Supply</li><li>High model changeover time</li></ul>	<ul> <li>U shape line with frontal supply</li> <li>Pre-assemblies near point of use</li> <li>Pull Supply (With levelling box)</li> <li>Setup Time = 0</li> <li>Standard Work</li> </ul>	<ul><li>26% productivity increase</li><li>52% area reduction</li><li>21% to 0% ergonomics' critical stations</li></ul>
OTHER REFERENCES	TOYOTA	Tord 💍	efacec SIEMENS	SAKTΗ Φ GRUPO SALADOR CAETANO SERVICIO CONTROL STATUGAL

- Get Support from Kaizen Institute (or another Sensei)
- Make a Performance Based Partnership with the Sensei
- For more information contact ecoimbra@kaizen.com



LEARNING BY DOING WITH A SUCCESSFUL PILOT PROJECT

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11

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