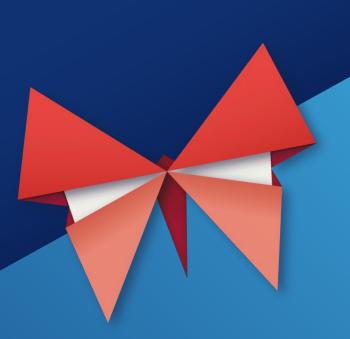


7 KEY CAPABILITIES for a Supply Chain Lean Transformation

(E2E, Demand Driven, Agile & Lean)

A New Paradigm for achieving Breakthrough Results and Competitive Advantage in Customer Service & Profitability



Webinar & White Paper



Why we Need Resilient E2E, DD, Agile & Lean Supply Chains



7 Key Capabilities for a Lean Resilient Supply Chain Transformation

1. Strategic E2E Mapping of the Supply Chain

- Map the E2E Supply Chain and Learn to See the Logistics Loops
- Develop an E2E Lean Vision
- Prioritize a Roadmap
- Develop a Business Case

2. Implement a Pull Planning System

- Implement a Demand Driven Pull S&OP
- Implement Demand Driven Pull S&OE
- Implement Levelling
- Implement Synchronisation

3. Create Material & Information Flow

- Create Flow in Production
- Create Flow in Warehouses
- Create Flow in Transportation
- Streamline the Information Flow

4. Increase Resource Efficiency

- Improve OEE in Production
- Improve Efficiency in Warehouses
- Improve Efficiency in Transportation
- Modernize with Digitalisation & Automation Technologies (but respecting the Pull Flow System)

5. Reinforce the KAIZEN™ Culture

- Engage Top Management in E2E Supply Chain Transformation
- Implement Daily KAIZEN™ in All Natural Teams
- Learn how to do Focused KAIZEN™Events
- Implement a Strategy Deployment Process
- Educate & Train with a KAIZEN™ Lean Academy

6. Increase Supply Chain Resiliency

- Explore the Pull System to Fight Instability and become more Resilient
- Develop a Supply Chain Digital Twin Model to Gain more Visibility
- Install an Oobeya Room for Visual Risk/ Crisis Management
- Implement a Tiered Help Chain Process

7. Pilot, Assess, Benchmark & Scale

- Engage in Pilots & Benefits Tracking
- Develop and Use an Assessment Maturity Model
- Do Internal & External Benchmarking
- Go Quickly with the Deploy & Scale Process



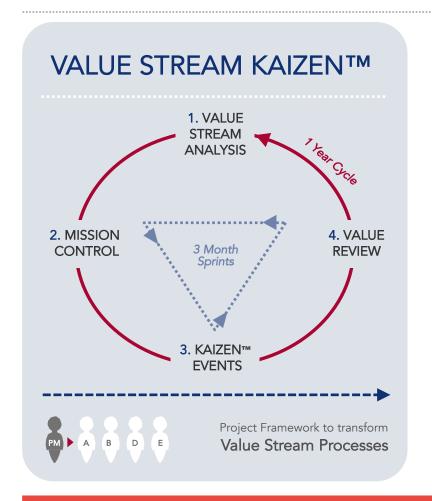
KEY CAPABILITY #7

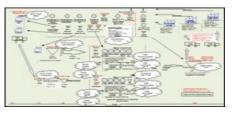
Pilot, Assess, Benchmark & Scale

- Engage in Pilots & Benefits Tracking
- Develop and Use a Assessment Maturity Model
- Do Internal & External Benchmarking
- Go Quickly with a Deploy & Scale Process



How to Implement - Start with Pilot Strategic E2E Value Stream Analysis Workshop











- Start with Value Stream Analysis
- Set a Vision and Business Case
- Steady Progress towards the Vision with 3- to 6-Month Sprint Cycles
- Professional Visual Project
 Management (with obeya Room)
- Show Double Digit Business Results

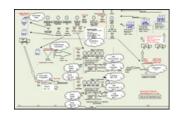
HOW WILL WE BREAKTHROUGH AND IMPROVE PROCESSES AND METHODS?

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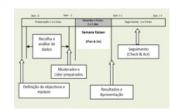


Typical Implementation Roadmap

| | | SPRINT 1 | | | SPRINT 2 | | | SPRINT 3 | | | SPRINT 4 | |
|--|----|----------|----|----|----------|----|----|----------|----|---------|----------|---------|
| STEPS | M1 | M2 | М3 | M4 | М5 | М6 | M7 | M8 | M9 | M1 0 | M1 1 | M1 2 |
| VALUE STREAM ANALYSIS | | | | 1 | 1 | | 1 | | | | | |
| Current Situation Analysis | | | | | | | | | | | | |
| Training | | | | | | | | | | | | |
| Vision of the Future Situation | | | | | | | | | | | | |
| Implementation plan with <i>gemba</i> KAIZEN™ Workshops | | | | | | | | | | | | |
| Business Case | | | | | | | | | | | | |
| MISSION CONTROL ROOM | | | | | | | | | | | | |
| Project management practice with mission control | | | | | | | | | | | | |
| KAIZEN™ EVENTS | | | | | | | | | | | | |
| Implementation Workshops (PDCA) | | | | | | | | | | | | |
| Confirmation Workshops (SDCA) | | | | | | | | | | | | |
| VALUE REVIEW | | | | | | | | | | | | |
| Review cycle performance | | | | | | | | | | | | |
| Review goals for next cycles | | | | | | | | | | | | |
| Plan next sprints' implementation | | | | | | | | | | | | |











Additional Reading Material!

How to Scale Implementation?

Step by step to implement an entire system in all the teams of a value stream / department

TEAM DEVELOPMENT PROGRAMME (TDP)

STEP 1. Design & Prototype

Selection of a Group of 10 Leaders to follow the TDP Programme

Daily KAIZEN™ implementation in a Pilot team

STEP 2. Deployment

Customisation of the training guide, deployment agendas, coaching standards and audit process

Daily KAIZEN™ Mission Control Setup

STEP 3. Training

Workshop Session for the Leaders to prepare for implementing Daily KAIZEN™ in their own teams

Agreement on the Implementation Plan

STEP 4. Implementation with Coaching

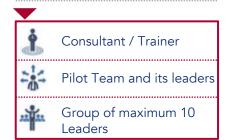
Leaders implement the behaviours in their own Natural Teams

Consultant coaches on a frequent basis

STEP 5. Audit and Levelling

Audit execution to check maturity level for each team

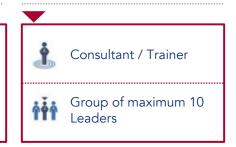
Workshop for levelling the implementation across teams











How can I Learn More



CONCLUSIONS & NEXT STEPS

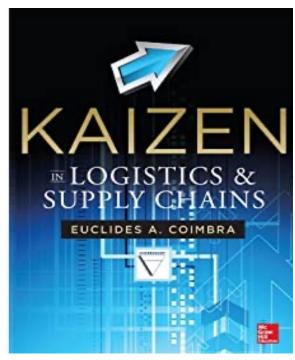
How can I Learn More

- Reading Materials
- Learning by Doing Select & Start a Pilot Strategic E2E Value Stream Mapping
- Get Support from Kaizen Institute (or another Sensei)
- Make a Performance Based Partnership with the Sensei

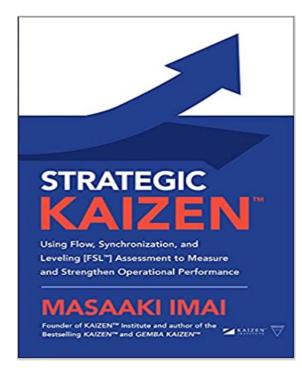
How can I Learn More



Learn all the Details with KAIZEN™ Books

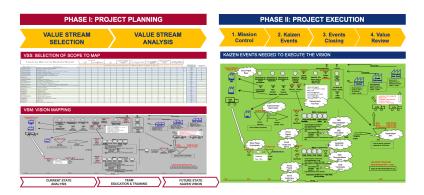


The Global Reference Book in Supply Chain Transformation



The Last Book about Strategic Assessment of Supply Chains

- Reading Materials
- Learning by Doing Select & Start a Pilot Strategic E2E Value Stream Mapping
- For more information contact ecoimbra@kaizen.com



WANT TO LEARN MORE: ORDER THIS BOOKS...

How can I Learn More



Develop a Successful Pilot Project (to serve as a Beacon)

| CASE | COMPANY | PROBLEM | SOLUTION | RESULTS | | | | |
|---------------------------------|-----------------|--|---|--|--|--|--|--|
| Plant Design | VOLVO | Old line with a lot of material and operator movements | New Layout and line design with 50% less space Mizusumashi Standard Work - 20% increase in Productivity | Quantifiable benefits 3,300,000 Euros / year. Total investment: 1,125,000 Euros. R.O.I.: 4 months. State-of-the-art factory design | | | | |
| Flow Improvement | ₿ BOSCH | Line Design not Flexible & Isolated Islands Low Frequency Logistics Central Push Planning System | One Piece Flow Shojinka Lines Creation of Flow in Internal Logistics Pull Planning System with Levelling | -52% internal defects rate36% increase in Productivity-40% Total Inventory Coverage | | | | |
| Factory & Planning Design | AMORIM | Functional LayoutHigh lead-timeManagement difficulties | Flow Layout Stock Reduction Standard Work SMED | 50% area reduction 40% productivity increase 89% lead-time reduction 38% Setup Time Reduction 8% Service-level improvement | | | | |
| Factory & Planning Design | EUGSTER/FRISMAG | Low ProductivityPush SupplyHigh model changeover time | U shape line with frontal supply Pre-assemblies near point of use Pull Supply (With levelling box) Setup Time = 0 Standard Work | 26% productivity increase 52% area reduction 21% to 0% ergonomics' critical stations | | | | |
| OTHER REFERENCES | ТОУОТА | Tord 💍 | G efacec SIEMENS | GRUPO SALNADOR CAETANO SANTH P PORTUGAL | | | | |

- Get Support from Kaizen Institute (or another Sensei)
- Make a Performance Based Partnership with the Sensei
- For more information contact ecoimbra@kaizen.com



LEARNING BY DOING WITH A SUCCESSFUL PILOT PROJECT

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